Software Matrix

Name of Company	Accu-Med Technology Solutions	BMS Practice Solutions	Clinicient	Hands On Technology Inc	MediServe	MPN Software Systems
Contact Info	Milford, Ohio (800) 777-9141 www.accu-med.com	Upland, Calif (800) 478-2778 www.bmsreimbursement.com	Portland, Ore (877) 312-6494 www.clinicient.com	Westmont, Ill (866) 562-8413 www.rehabsoftware.com	Chandler, Ariz (480) 831-7800 www.mediserveattain.com	Saddle River, NJ (800) 966-1462 www.ineedeclipse.com
1) What is the name of your company's practice management software?	Connections Therapy Management	RevFlow	Clinicient Insight	TheraOffice	MediServe Attain	Eclipse
2) Does your product have the following features:						
Billing?	x	x	x	x	x	x
Dashboard capabilities?	x	x	x	x	x	
Documentation?	x	x	x	x	x	x
Management reports?	x	x	x	x	x	x
Patient evaluations?	x	x	x	x	x	x
Patient/physician/ insurer letters?	x	x	x	x	x	x
Outcomes reporting?	x	x	x	x	x	x (can be created)
Scheduling?	x	x	x	x	x	x
Voice recognition?						x (with Dragon Dictator)
Other?	Time clock/payroll tracking, mileage tracking, data export to third-party software		Free faxing and document storage, task management, automated coding, Medicare compliance alerts, practice-management consulting		Pay reminders, auto-mated patient phone, text, e-mail reminders, track authorization	
3) Which operating systems are supported?	Windows XP, Windows Vista, Windows 7 - Home or Professional edition	Windows	All	Windows-based	Entirely Web-based, including iPhone and iPad apps	Windows
4) Are there any Web-accessible features?	The entire app is Web-based.	Software is a 100% Web-based, zero foot-print application.	Yes, all	Anticipated Q1 2012	Yes, MediServe Attain is 100% Web-accessible.	Yes
5) Does the product offer cloud computing?	Yes	Yes	Yes	Anticipated Q1 2012	Yes	For specific features, yes
6) What service support options are available?	Unlimited support - toll-free phone, online chat, and email	Service/support training is included in the cost.	Free support is included.	Phone, email, remote, fax	We provide 24/7 customer support.	Subscription or pay-per-call.
7) Is this product HIPAA compliant (if applicable)?	Yes	Yes	Yes	Yes	Yes	Yes. And since it is CCHIT certified as an ONC-ATCB Complete EHR, you don't have to take our word for it.
8) Are upgrades/updates included?	Yes	Yes	Yes, free with service.	Yes	Yes, upgrades are seamlessly implemented.	With a subscription.
9) What is the pricing structure?	$0 implementation/setup fee, $0 license fee, $0 initial training, $275 per facility/clinic per month, unlimited number of users, unlimited number of computers, free 30-day trial	Fee add-on to revenue cycle management services	Monthly subscription	Subscription licensing	See www.mediservattain.com for details.	Pricing begins at $1,995.
10) Is there a setup fee? If so, what is it?	No	Documentation setup is $2,000 (one-time fee).	Yes, it varies according to the size of the organizations, the number of users, and the software package used.	Yes, depending on modules purchased. Ranges from $300 to $875.	See mediserveattain.com for details.	No, but there are training fees. Fees vary depending on whether they are in-office or over the Internet.
11) How does this software help PTs run a more efficient practice?	Comprehensive scheduling and planning to maximize efficiency and control costs; Web-based access to simplify deployment and minimize hardware requirements; enforced billing and regulatory compliance that ensures accurate data; custom configuration that adapts for SNF, outpatient, home health, and hospital.	RevFlow provides an end-to-end solution for patient scheduling, therapy-specific clinical documentation, document management, and revenue cycle management services. Resources are deployed via computer and iPad. A seamless approach matches an outsourced billing solution with therapy-specific patient-management technologies.	Because this system offers EMR software and billing in one solution, PTs can be paid faster and typically a higher payment per visit. Our customers claim our EMR software saves approximately 45 minutes of documenting time per day, per therapist, and they receive payment in as little as 6 days from date of service.	For the rehabilitation industry, TheraOffice is the choice integrated, user-friendly practice management software solution. TheraOffice empowers clients to improve their business processes, clinical practices, and financial performance at an affordable cost. TheraOffice delivers a high performance and value by improving revenue cycle management through clinical and business optimization.	We've worked with the top rehabilitation providers across the country. MediServe Attain's affordable all-in-one solution allows claims status and billing dashboards to be seen in real time. Product supports multiple disciplines by increasing revenue, documenting more efficiently, improving scheduling, and helping grow private practice.	Eclipse is a complete practice management tool that allows clinicians to simultaneously edit multiple patients, appointments, and services. The extensive EHR handles history and clinical documentation. It is certified HIPAA 837 compliant by ClarEDI for electronic claims and by ONC-ATCB as a Complete EHR.

Name of Company	Optima Healthcare Solutions	OptimisPT	Patterson Medical/PTOS	Planetrehab Inc	Practice Perfect
Contact Info	Palm City, Fla (800) 619-4243 www.optimahcs.com	Pacific Palisades, CA (513) 543-8671 www.optimispt.com	Bolingbrook, Ill (800) 824-4305 www.ptos.com	Lafayette, La (800) 982-5447 www.planetrehab.com	Buffalo, NY (877) 510-7473 www.practiceperfectemr.com
1) What is the name of your company's practice management software?	Rehab Optima Therapy Software	OptimisPT	PTOS	Planetrehab	Practice Perfect EMR and Management Software
2) Does your product have the following features:					
Billing?	x	x	x	x	x
Dashboard capabilities?	x	x			x
Documentation?	x	x	x	x	x
Management reports?	x	x	x	x	x
Patient evaluations?	x	x	x	x	x
Patient/physician/insurer letters?		x	x	x	x
Outcomes reporting?	x	x	x	x	x
Scheduling?	x	x	x	x	x
Voice recognition?					x
Other?	Messaging		Electronic claims and remittance; Pattlock—automatic data backup and storage device.	Multiclinic management, billing, collections	Business growth
3) Which operating systems are supported?	Microsoft Windows 7, Vista, and XP	Works best with Mozilla Firefox, Google chrome Web browsers.	Windows, SQL Server	Windows. Web version runs on Windows or Mac	All versions of Windows and Windows Server
4) Are there any Web-accessible features?	Yes	Yes. OptimisPT is completely cloud-based	No	Yes	Full access via the Web, including patient registration and appointment booking.
5) Does the product offer cloud computing?	Yes	Yes	No	Yes	Not fully
6) What service support options are available?	Full customer support (e-mail, online assistance, phone)	We have service support built right into our system so that users can log questions. We also have a customer service support team available to answer questions.	Customer service telephone support, live chat, e-mail support, FAQ database. Full range of training options, including on-site customized training, hands-on classroom seminars held in multiple geographic locations, personalized phone training, and live and recorded Webinars.	Toll-free telephone technical support and training are free.	Full support and upgrades included.
7) Is this product HIPAA compliant (if applicable)?	Yes	Yes	Yes	Yes	Yes
8) Are upgrades/updates included?	Yes	Yes. Updates occur within the cloud and do not affect your daily usage of the system.	Yes	Yes, updates weekly	Yes
9) What is the pricing structure?	One-time implementation fee and monthly fee.	We've just released a new pricing structure. Please contact us to learn more at www.optimispt.com or contact Jeanine Gunn at (513) 543-8671.	Flat fee.	Pricing is based on percentage of collections.	Subscription-based, $165 per month covers all training, support, and upgrades. No upfront costs, no long-term contracts.
10) Is there a setup fee? If so, what is it?	Yes	No! It's simple—you pay as you utilize the system.	No	There is a one-time setup fee that varies based on the number of locations and whether the user chooses the installed version or the Web version. Installed version setup fee is $1,500 per location. Web version setup fee is $500 per location.	None
11) How does this software help PTs run a more efficient practice?	Rehab Optima Therapy Software and Rehab Optima Mobile optimize the quality of clinical documentation while also increasing staff efficiency and the financial bottom line. Rehab Optima is designed to conform to the unique needs of each individual client so it will perfectly fit an organization.	OptimisPT includes built-in clinical decision support and compliance features that assists therapists throughout the documentation process. A true end-to-end solution for all scheduling, documentation, practice management, compliance, and billing needs. Designed to save time and reduce hassles with a streamlined process.	PTOS enables full office automation because it integrates scheduling, billing, and documentation, eliminating the need for separate software packages that don't talk to each other. Full integration leads to comprehensive management reports, fewer errors, speedier reimbursement, less paper usage, and centralized data for multisite practices.	Our comprehensive, easy-to-use practice management software combines scheduling, documentation, billing, reporting, and collections for single or multiclinic operations. Using Planetrehab reduces expenses, increases productivity, and improves patient care by eliminating costly in-house billing and collections, and eliminates software purchases and maintenance.	Innovative EMR and management software designed to provide all the tools needed to quickly and easily maximize the effectiveness, efficiency, and profitability of a practice, while helping ensure compliance and the highest standard of patient care.

Name of Company	Raintree Systems Inc	ReDoc Software	Source Medical	TherAssist Software LLC	Web PT Inc
Contact Info	Temecula, Calif (951) 252-9400 www.raintreeinc.com	Nashville, Tenn (888) 401-4400 www.rehabdocumentation.com	Birmingham, Ala (866) 245-8093 www.sourcemed.net	Highland Park, Ill (800) 596-3646 www.therassist.com	Phoenix, Ariz (866) 221-1870 www.webpt.com
1) What is the name of your company's practice management software?	Therapy Manager PLUS by Raintree Systems	ReDoc Enterprise for Hospitals and ReDocWeb for Private Practices	TherapySource and Rehab Toolkit	TherAssist	WebPT
2) Does your product have the following features:					
Billing?	x	x	x	x	x
Dashboard capabilities?	x	x			x
Documentation?	x	x	x	x	x
Management reports?	x	x	x	x	x
Patient evaluations?	x	x	x	x	x
Patient/physician/insurer letters?	x	x	x	x	
Outcomes reporting?	x	x	x	x	x
Scheduling?	x	x	x	x	x
Voice recognition?	x				x
Other?	End of Day reports, e-faxing, ICD-10, 5010 and Patient Portal	YES – Rich clinical content for PT, OT and SLP, Point of Care Coding Alerts, Required Fields for Compliance and In-depth Training Options			Customized templates, fax-ing, e-mail, file uploads, PQRS reporting, Medicare compliance tools, integrated Home Exercise Program and Specialty Modules including pediatric, pelvic health, orthopedic, and sports.
3) Which operating systems are supported?	Windows, Linux	It depends on server versus workstation, thick client versus thin client and number of users. We recommended Windows Server 2003/2008 (64 bit) standard or higher.	Both products are Windows based.	If hosted, then all OS that are capable of running a Remote Desktop (Terminal Server) Session.	Any system that can access the Internet. This includes all versions of Windows and Mac.
4) Are there any Web-accessible features?	Yes	YES – Documentation, Scheduling and Billing Services	Yes, both applications can be accessed via the Web using standard VPN firewall devices for security.	While the entire application can be access through the Internet, there are no Web-specific features.	Entirely Web-based.
5) Does the product offer cloud computing?	Yes	All products are currently being migrated to a Cloud-based format.	Yes	Yes, as an application service provider we host a client's accounts on our server farm.	Yes, entirely cloud-based.
6) What service support options are available?	One (Platinum) all-inclusive.	Technical and clinical support is available Monday through Friday 7 AM to 6 PM CST	Standard support agree-ments are included as part of annual maintenance.	Support consists of assistance with any of TherAssist's applica-tions, new and in-version upgrades, and consultation on hardware or software.	Unlimited access during mem-bership to WebPT in-house Technical Support via toll-free number and e-mail. Online knowledge base included.
7) Is this product HIPAA compliant (if applicable)?	Yes	Yes	Yes	Yes	Yes
8) Are upgrades/updates included?	Yes	Yes	Updates/upgrades are free with maintenance agreement.	Yes, as part of ASP costs or with valid support.	Yes, free monthly updates/enhancements are included.
9) What is the pricing structure?	Saas (ASP) and Client Server. Fee is by "concurrent user model."	There are several options: Outright purchase, Monthly Subsciption, or Gain sharing	Flat fee, subscription, percentage of claims, monthly fee	We license and sell our software based on the number of simultaneous PCs that have access to the database.	Monthly subscription.
10) Is there a setup fee? If so, what is it?	Yes, for setup, training, ANSI 835,837. Fee is based on the size of the clinics.	There are on-site training fees for ReDoc Enterprise for Hospitals. There is a small nominal fee for the setup of ReDocWeb.	Training and implementation fees are based on the number of facilities and users.	$350 per account, which is waived with a 3-year commitment.	Yes, one-time setup fee that varies based on company size.
11) How does this software help PTs run a more efficient practice?	TherapyRehab PLUS by Raintree Systems is a com-prehensive, fully integrated practice-management and electronic medical record (EMR) software solution. The program seamlessly integrates the full scope of your practice's operation. Workflows both in your clini-cal and administrative depart-ments can now be made more efficient and stream-lined, leading to improved patient care.	ReDoc Software for hospitals and ReDoc Web for private practices allows therapists to streamline and automate clinical workflow. The software eliminates time-consuming redundancies and human error in documentation and billing. The ReDoc's Business Intelligence Dashboard and Management reports give direc-tors rich insight into the efficacy of all operations.	TherapySource is a software solution developed specifically to manage the clinical and administrative processes of outpatient therapy clinics. TherapySource significantly improves the bottom-line performance by capturing more comprehensive, accurate clinical documentation at the point of care.	TherAssist has user-friendly scheduling documentation and integrated billing soft-ware designed to increase efficiency for administrative and clinical staff. An ideal solution for any size practice. TherAssist works in LAN/WAN configurations or as an ASP, and will centralize mul-tisite operations and increase reimbursements.	WebPT is the fastest-growing all-in-one total practice solu-tion offering an innovative, award-winning approach to physical therapy documentation, scheduling, billing, and practice management with a Web-based application designed to improve clinic productivity, mobilize thera-pists, increase revenue, reduce expenses, and enhance a more stress-free clinical environment.

Go to ptproductsonline.com to see a complete list of practice management software manufacturers.